

Understanding Personality Colors to Supervise Effectively

Juliann Faucette Johnson

Discover Your Personality Color Assessment

Below are 11 incomplete sentences that describe people. Each sentence has four possible endings. Rank your endings using the scale below.

Most like you = 4
Next most like you = 3
Second to least like you = 2
Least like you = 1

1. When I make decisions:
 a. I do it quickly and go with the first impressions.
 b. I think about it, consider the options and then decide.
 c. I listen to my feelings and consider how my decisions will affect others.
 d. I take it seriously and always try to make the right decision.
2. The best way for others to show me they care about me is to:
 a. Do fun things with me.
 b. Give me space to be myself.
 c. Spend time with me doing whatever.
 d. Do what I want to do; not let me down or go back on their word.
3. When I'm with my friends, I like to provide:
 a. The excitement; the fun; the jokes.
 b. Questions; answers; a logical way of looking at things.
 c. Concern for others; a lot of caring.
 d. The planning; a sense of security; a good standard.
4. I like to:
 a. Act on a moment's notice; do risky things.
 b. Provide answers or give thought to people's questions.
 c. Help maintain a sense of harmony and togetherness.
 d. Be responsible, dependable, and helpful to others.
5. One thing I am really good at is:
 a. Acting courageously.
 b. Thinking.
 c. Being sensitive.
 d. Organizing.
6. Friends who know me best would say that I am:
 a. Competitive.
 b. Reserved, thoughtful.
 c. Emotional, friendly.
 d. Neat, prepared.
7. My basic approach to life is:
 a. To take one day at a time and have fun.
 b. To figure out what life is all about.
 c. To help others and be happy and succeed.
 d. To plan for the future and make it as good as possible.
8. When I am feeling discouraged or "down in the dumps":
 a. I often become rude, mad, or sometimes even mean.
 b. I withdraw, don't talk very much, and try to think my way out of the problem.
 c. I feel emotional, am sad, and usually like to talk it over with someone close to me.

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_____ d. I try to figure out what’s causing the problem and fix it.

9. I feel good about myself when:

- _____ a. I can do things that are difficult.
- _____ b. I can solve problems or figure things out.
- _____ c. I can help other people.
- _____ d. I am appreciated or rewarded for things I do.

10. Colleagues at work who saw me when I was having a bad day might describe me as:

- _____ a. Rowdy or a little wild.
- _____ b. Arrogant.
- _____ c. Talkative.
- _____ d. Someone who wants things my way; dominant; worrying.

11. Colleagues at work (who like me and who I tend to work well with) would probably describe me as:

- _____ a. Charming, a natural leader, clever, someone who is fun to have around.
- _____ b. Thoughtful, someone who has good ideas, someone who likes to figure out problems.
- _____ c. Nice, friendly, someone who gets along with and is helpful to superiors and others.
- _____ d. Neat, organized, prepared, someone who completes tasks and is a good employee.

Number	A	B	C	D
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				
11				
TOTAL				

Total your columns and place your results in the blanks below.

- _____ a. Orange
- _____ b. Green
- _____ c. Blue
- _____ d. Gold

What is your first color? What is your second color?