

The X-Factor: Build a never-ending pipeline of amazing leaders on your team



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The X-Factor: Build a never-ending pipeline of amazing leaders on your team

**Tips, Tricks and
Strategies to
make it happen
now.**



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Don't panic!



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I've got you...

- All of today's slides
- eBook: 10 Powerful Tactics for a Dominant Team Culture
- A bunch of other resources to help you implement the stuff we talked about

Shoot me a text right now at:

646-450-8056

- First Name
- Last Name
- Email Address

My email: pete@winsmarter.com

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A young, frustrated Pete

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Leader's Responsibilities

- lead warm-ups & stretching before practice
- plan team dinners
- give speeches after practice
- organize pre-season workouts
- collect money for team gear order
- shake hands with ref & other captains before matches
- tell guys on the team what to do

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- work hard in practice everyday
- coachable
- positive attitude
- arrives early
- stays late
- accountable - never forgets things, always where he's supposed to be
- dependable - does what he says he's going to do, when and how he says he's going to do it
- empathetic
- good listener
- good motivator
- encourager
- calls out guys for doing bad things - bullying, bad language, drinking/drugs, etc.
- helps teammates resolve conflicts
- liaises with coaches
- has finger on the pulse of team
- mentors younger athletes - in practice habits, attitude, mentality, diet, weight management, etc.
- always makes weight
- works hard in weight room
- shows up to morning lifts
- confident
- makes sure everyone has rides to and from practice/events
- organizes team bonding events
- focused on academics
- well-behaved in classroom
- respected in school community
- great ambassador of program
- checks in with younger athletes who might be struggling
- makes sure locker room/wrestling room is set-up properly and kept clean
- relays messages/information to team
- respected by team/treats all others with respect
- great sportsmanship in victory and defeat
- great cheerleader
- great "marketer" for program - gets fans to come out to events
- great recruiter

- can intelligently explain and discuss team values and philosophy
- does extra (drilling, conditioning, etc.)
- doesn't "tell people to do things", instead "asks if you can help me with..." - and does it with them
- rallies, motivates team in times of adversity
- resilient, tenacious
- aggressive/physical style of wrestling
- strong inner drive to excel
- serves others
- mature
- high energy
- unifying
- remains neutral in others' conflicts
- honest
- caring
- selfless
- willing to make sacrifices for team
- a "finisher" in all things
- holds self and other accountable
- never says "It's not my job"
- humble
- trustworthy
- lives out the vision of program
- makes other teammates better
- compliments others
- challenges others when necessary
- supports others
- has great pride in program
- doesn't talk about others (teammates or coaches) behind their back
- has teammates' back in and out of wrestling
- hangs out with teammates outside of wrestling

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The biggest lie in athletics?

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*Sports develop
leadership.*

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If sports actually
developed leadership none
of us would have these
issues!

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*~~Sports~~ develop
leadership.*

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Great coaches

*~~Sports~~ develop
leadership.*

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Great coaches

***Sports develop
leadership.***

if they're intentional about it.

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***Great coaches develop
leadership - if they're
intentional about it.***

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leadership.*

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Great coaches
~~*Sports*~~ *develop
leadership.*

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Great coaches
Sports develop
leadership.
throughout their roster.

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The Leadership Factory



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Lead Yourself

Goals → Core Values

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Lead Yourself

Goals → Core Values →
Standards

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Spotlights



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Lead Your Teammates

- Service
- Selflessness
- Gratitude
- Empathy
- Relationships

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Lead Your Teammates

Big Bro - Little Bro



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Lead Your Team

Holding others Accountable

- Setting the example
- Building the relationship

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Lead Your Team

Accountability Web



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Lead Your Program

- Build more leaders
- Mentoring
- Impacting the school/community
- Leaving a legacy

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Lead Your Program

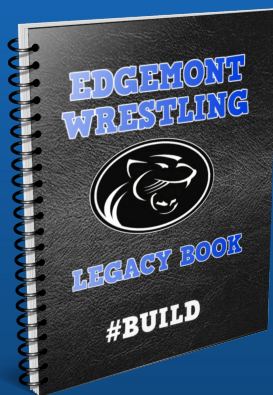
Mentoring Meetings



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Lead Your Program

Senior Legacy Book



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The Leadership Factory



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